



SALES & MARKETING BULLETIN

DL54825066 26 APRIL 2023

NEC

Discontinuation of offering & delivery non-Portfolio Insight items

NEC Enterprise Solutions is streamlining and optimising its logistic processes to increase the service to our core portfolio. We have reset our teams into a more agile and efficient organization that can provide greater value to our Business Partners. This reset has required decisions across our organization, our portfolio and partner engagement, decisions that are necessary to accelerate our transformation.

Portfolio update

One of the decisions we had to take regarding the NEC portfolio is that we will no longer be offering and delivering items that are not included in the NEC BizApps Portfolio Insight (like 3rd party items as 19-inch cabinets, non-NEC terminals (such as VTECH, Telematrix, Teledex, etc.) and general available accessories).

For these part items, if required to complete a solution for your customers, you are requested to contact a local supplier or distributor. Contact details, known by NEC Nederland B.V., are available on next page of this announcement.

Availability & Order Information

The changes will be with immediate effect for new offers received after April 26, 2023 Orders received by NEC Orderdesk before that date will be honoured.

Distributor Contact Information

Distributors of Cetis®, Teledex®, TeleMatrix®, and Scitec® terminals:

For United Kingdom, Europe & CIS:

Cetis EA LTD United Kingdom, Europe & CIS
United Kingdom
T: +44 (0)1908 904860
F: +44 (0)1908 904870
E: infoEA@cetis.com
W: www.cetis.com

For Middle East, Africa and Indian Subcontinents:

Cetis INC. Middle East, Africa, India and Indian Sub Continents
Platinum Business Centre, Suite# 609
P. O. Box: 50443 Dubai
UAE.
T: +971 4 2806395
F: +971 4 2806394
E: info_ME@cetis.com
W: www.cetis.com

Distributors of VTech terminals:

For United Kingdom, Europe:

Trust Distribution Ltd
Phoenix Industrial Estate Off Park, Park St,
Heywood OL10 2AB
United Kingdom
T: +44 (0)1706 694 000
F: +44 (0)1706 694 002
E: info@trustdistribution.com
W: www.trustdistribution.com

For Middle East:

Excel Distribution DMCC
Office # 3307-4, Mazaya Business Avenue BB1,
Jumeirah Lakes Towers, Dubai
UAE
T: +971 4 4222786
E: marcom@exceldistribution.co
W: www.exceldistribution.co