



SALES & MARKETING BULLETIN

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NEC

CETIS Terminals update

NEC would like to inform you about the latest announcement regarding the Cetus terminals portfolio.

Cetus Terminals Update

As you are aware, NEC is constantly striving to maintain and enhance its service to its partners and customers.

Therefore, NEC is disappointed to announce that due to significantly higher costs of components, labour, manufacturing and transport in the past 12 months, NEC has been informed that Cetus has been forced to implement a List Price increase on the terminals within the portfolio from 15th January 2022. They have also informed us of a restructuring of the Cetus terminal portfolio.

Therefore, NEC has approved this decision in order to continue to provide the customer service that is expected of a global communications supplier.

Further details can be obtained from your channel director.

Availability & Order Information

The Cetus terminals are available to order from the Prophix CPQ. The ordering tools will be updated and any order received at 15th January 2022 onwards will reflect the new pricing.