



SALES & MARKETING BULLETIN

NEC

DL43394904 October 27

UM4730 changes

Our supplier of the UM4730 have been taken over by another company. The new company have changed the policies around SWA start date and Grace Period. This means that per 24 January 2022 the delivery/Activation moment will change as well as the terms & conditions for Software Assurance (SWA) on UM4730.

Delivery/Activation:

From 24 January 2022, NEC will activate any new ordered UM4730 system in the LMS when it is delivered from the supplier to NEC.

Activation moment and Grace Period date will be the day the system is activated by NEC.

Software Assurance:

Per 24 January 2022 the grace period will be changed from 90 days to 60 days for UM4730.

All systems activated from and included 24 January 2022 will have a Grace Period on 60 days.

Systems activated before 24 January 2022 will keep the 90 days Grace Period.

Existing not activated systems:

Per 24 January 2022 NEC will activate any remaining not activated UM4730 systems in the LMS with the following rules

- If the system was shipped January 2019 or later, the system will be activated with 60 days Grace Period. No SWA will be activated.
- Systems shipped before January 2019 will be activated with no Grace Period and no SWA.

Partner will be informed if an existing UM4730 have been activated by NEC.

Existing and activated systems:

Will continue as is with no changes

Following documents will be updated and made available 24 January 2022:

- Sales Terms & Conditions
- SWA Partner presentation
- SWA per product presentation
- SWA FAQ for Partners
- SWA Partner Terms & Conditions
- SWA FAQ for End Customers